Victor Noman.

Hello, Victor.

Mark Peters from the legal department here.

Oh, hello, Mark, how are you?

Fine, thanks.

How about you?

Not too bad. Busy as ever.

Have you got a minute?

Victor, I'm calling about some changes we're going to make to the contract with Dresden Fibrotic.

There are a few clauses I'd like to discuss with you and your team before you start to negotiate the

contract.

Could we schedule a time to meet next week?

OK, um, how about Monday at 9:00?

Sorry, I can't make it then.

I'm at the Koblentz office on Monday morning.

How about some time after lunch?

About 2:00.

Yes, I can manage that.

OK, I'll get the team together for two.

Should we plan for the whole afternoon?

Um, we may be able to get through the new version of the agreement quite quickly.

But then again, let's leave the length of the meeting open for now.

That sounds sensible.

So I'll see you on Monday at 2:00.

Thanks, Victor.

I'll have my assistant send you a quick email to let you know where we're meeting and give you an outline

of what I'd like to discuss.

See you on Monday, then.

Morning for sure, Augie Gordon Armitage here.

Good morning, Mr. Armitage.

This is Katja Hecht from Zeba at Executive Search.

What Xebra?

The Headhunters.

That's right.

Uh huh.

And what can I do for you?

I'll come straight to the point, Mr. Armitage.

I have a client who's looking for someone to head up the Central and Eastern European consulting team.

We'd like to talk to you about the job.

Thank you for your interest in me.

But I'm not planning on changing companies right now.

I've invested a lot in my career at Fisher.

I hope to become a partner in a couple of years.

Mr. Armitage, my client is very serious about this offer.

They will increase your current salary dramatically if you accept the job and you could expect to be

made a partner by the middle of next year at the latest.

Hmm.

That's interesting, but look, it's it's difficult for me to discuss this with you on the phone.

Perhaps we could meet and go over the details in person.

Yes, sir.

OK, it would be interesting to hear a bit more.

Right.

Would it be possible for us to meet on Monday evening, next week?

Uh, what time do you have in mind would have passed five suits you.

I'm afraid I have another appointment then.

How about seven thirty instead?

Yes.

Yes, that would be fine.

And how long should we plan on meeting for?

Let's say, about an hour and a half.

Is that all right for you?

Yes, that's fine.

Good.

Then can I suggest we meet at our offices?

My assistant Joanna will also be joining us.

We are in Papel Alé number two three eight.

It's close to the Abyss Village, Tosa station on the UTU line.

Right.

OK, well, I'll see you on Monday at seven thirty.

That wonderful.

I look forward to meeting you then.